

FICKLING & COMPANY \ 151 S HOUSTON LAKE RD WARNER RO						Course Syllabus	
Course Name: Salesperson Prelicense \$530							
Course Code: 69242							
Instructor: Beverly Savage 478-550-2933							
Course Date: 03/11/2024 -06/10/2024   Course Time: 6:00PM to 9PM							
MONDAYS & THURSDAY EVENINGS							
Class #	Total	Day of Week	Date	Topic			
1	3	MONDAY	3/11/2024	Orientation			
2	3	THURSDAY	3/14/2024	CHAPTER 1 PROPERTY			
3	3	MONDAY	3/18/2024	CHAPTER 2 RIGHTS			
4	3	THURSDAY	3/21/2024	CHAPTER 3 OWNERSHIP			
5	3	MONDAY	3/25/2024	CHAPTER 4 TRANSFER			
6	3	THURSDAY	3/28/2024	REVIEW CHAPTERS 1-4			
7	3	MONDAY	4/1/2024	CHAPTER 5 GOVERNMENT			
8	3	THURSDAY	4/4/2024	CHAPTER 6 AGENCY			
9	3	MONDAY	4/8/2024	CHAPTER 7 CONTRACTS			
10	3	THURSDAY	4/11/2024	CHAPTER 8 LEASES			
11	3	MONDAY	4/15/2024	REVIEW FOR MID TERM			
12	3	THURSDAY	4/18/2024	<b>MIDTERM</b>			
13	3	MONDAY	4/22/2024	CHAPTER 10 VALUE			
14	3	THURSDAY	4/25/2024	CHAPTER 11 VALUE PRACTICAL APPLICATIONS			
15	3	MONDAY	4/29/2024	CHAPTER 12 FINANCE			
16	3	THURSDAY	5/2/2024	CHAPTER 12 FINANCE			
17	3	MONDAY	5/6/2024	CHAPTER 13 FINANCE PRACTICAL APPLICATIONS			
18	3	THURSDAY	5/9/2024	CHAPTER 14 SELLER'S COST			
19	3	MONDAY	5/13/2024	CHAPTER 15 BUYERS COST			
20	3	THURSDAY	5/16/2024	REVIEW FOR BUYERS & SELLERS COST			
21	3	MONDAY	5/20/2024	CHAPTER 16 LICENSE LAW			
22	3	THURSDAY	5/23/2024	CHAPTER 17 RULES & REGULATIONS			
	0	MONDAY	5/27/2024	OFF FOR MEMORIAL DAY			
23	3	THURSDAY	5/30/2024	CHAPTER 17 RULES & REGULATIONS			
24	3	MONDAY	6/3/2024	CHAPTER 18 MATH			
25	3	THURSDAY	6/6/2024	REVIEW FOR FINAL EXAM			
	0	MONDAY	1:00 6/10/2024	<b>FINAL EXAM</b>			
	0	THURSDAY	5:00 6/13/2024	<b>RETAKE EXAM IF NECESSARY</b>			
	75	SATURDAY	8:30-11:30 6/8/2024	<b>MAKEUP CLASS ADDITIONAL FEE CHARGED</b>			
		SATURDAY	12:30-3:30 6/8/2024	<b>MAKEUP CLASS ADDITIONAL FEE CHARGED</b>			