

FICKLING & COMPANY \ 151 S HOUSTON LAKE RD WARNER RO **Course Syllabus**

Course Name: Salesperson Prelicense \$530

Course Code: 69242

Instructor: Beverly Savage 478-550-2933

Course Date: 09/09/2024 -12/09/2024 | Course Time: 6:00PM to 9PM

MONDAYS & THURSDAY EVENINGS

Class #	Total	Day of Week	Date	Topic
1	3	MONDAY	9/9/2024	Orientation
2	3	THURSDAY	9/12/2024	CHAPTER 1 PROPERTY
3	3	MONDAY	9/16/2024	CHAPTER 2 RIGHTS
4	3	THURSDAY	9/19/2024	CHAPTER 3 OWNERSHIP
5	3	MONDAY	9/23/2024	CHAPTER 4 TRANSFER
6	3	THURSDAY	9/26/2024	REVIEW CHAPTERS 1-4
7	3	MONDAY	9/30/2024	CHAPTER 5 GOVERNMENT
8	3	THURSDAY	10/3/2024	CHAPTER 6 AGENCY
9	3	MONDAY	10/7/2024	CHAPTER 7 CONTRACTS
10	3	THURSDAY	10/10/2024	CHAPTER 8 LEASES
11	3	MONDAY	10/14/2024	REVIEW FOR MID TERM
12	3	THURSDAY	10/17/2024	MIDTERM
13	3	MONDAY	10/21/2024	CHAPTER 10 VALUE
14	3	THURSDAY	10/24/2024	CHAPTER 11 VALUE PRACTICAL APPLICATIONS
15	3	MONDAY	10/28/2024	CHAPTER 12 FINANCE
16	3	THURSDAY	10/31/2024	CHAPTER 12 FINANCE
17	3	MONDAY	11/4/2024	CHAPTER 13 FINANCE PRACTICAL APPLICATIONS
18	3	THURSDAY	11/7/2024	CHAPTER 14 SELLER'S COST
19	3	MONDAY	11/11/2024	CHAPTER 15 BUYERS COST
20	3	THURSDAY	11/14/2024	REVIEW FOR BUYERS & SELLERS COST
21	3	MONDAY	11/18/2024	CHAPTER 16 LICENSE LAW
22	3	THURSDAY	11/21/2024	CHAPTER 17 RULES & REGULATIONS
23	3	MONDAY	11/25/2024	CHAPTER 17 RULES & REGULATIONS
		THURSDAY	11/28/2024	OFF FOR THANKSGIVING
24	3	MONDAY	12/2/2024	CHAPTER 18 MATH
25	3	THURSDAY	12/5/2024	REVIEW FOR FINAL EXAM
	0	MONDAY	1:00 12/9/2024	FINAL EXAM
	0	THURSDAY	5:00 12/12/2024	RETAKE EXAM IF NECESSARY
	75	SATURDAY	8:30-11:30 12/7/2024	MAKEUP CLASS ADDITIONAL FEE CHARGED
		SATURDAY	12:30-3:30 12/7/2024	MAKEUP CLASS ADDITIONAL FEE CHARGED